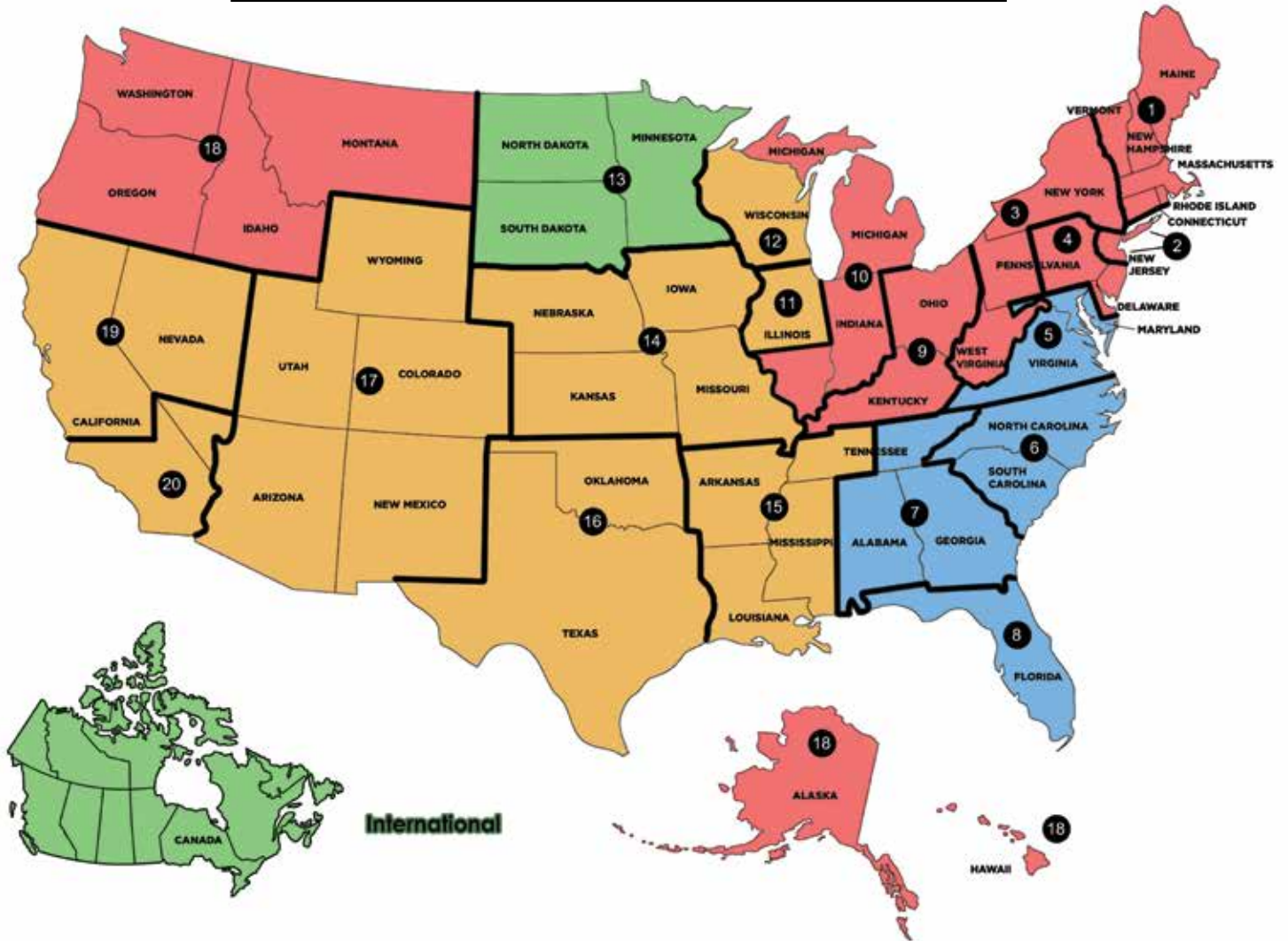


Southbend & Crown Steam Group Regionals and Sales Reps Territories



Green - Chris Reeves
VP of Sales - Southbend
Canada
651-968-7998 cell
919-762-1087 direct
creeves@southbendnc.com

Red - Robert Tribfelner
VP of Regional Sales
Northeast
989-891-6543 cell
919-762-1080 direct
btribfelner@southbendnc.com

Blue - John Perruccio
Group President
561-843-1133 cell
919-762-1001 direct
jperruccio@southbendnc.com

Orange - C.L. Woodward
VP of Business Development/
International
773-960-2289 cell
919-762-1088 direct
clwoodward@southbendnc.com

Light Blue - Steve Fabretti
VP of Regional Sales
Southeast
570-582-7022 cell
919-762-1057 direct
sfabretti@southbendnc.com

Yellow - Bryant Woolcock
VP of Regional Sales
Mid-Central/Gulf States
717-773-2219 cell
919-762-1084 direct
bwoolcock@southbendnc.com

Light Green - Jason D. Hall, CMC
VP of Research & Culinary
Development
704-617-2874 cell
919-762-1083 direct
jhall@southbendnc.com

1 C.R. Peterson Associates

355 Bodwell Street
Avon, MA 02322
800-257-4040
508-692-9591 Fax
<https://crpeterson.com/>

2 Pecinka Ferri Associates

3 Spielman Road
Fairfield, NJ 07004
Ed Pecinka Jr.
Edp@pecinkaferri.com
973-812-4277
973-812-4284 Fax

3 Link2 Hospitality Solutions

108 Lincoln Parkway
East Rochester, NY 14445
585-254-1780
585-254-2154 Fax

Jeff Carragher
jeff@link2hs.com

Kim Hayton
kim@link2hs.com

Poppy Hudson
poppy@link2hs.com

Buffalo, NY:

Rob Schwalm
rob@link2hs.com
585-750-8531

4 One Source

800 Calcon Hook Road
Bays 201 & 202
Sharon Hill, PA 19079
610-565-5200 Phone
267-684-6550 Fax

Neil C. Inverso
215-778-6033 Cell
Neil@osreps.com

Gary Inverso
Gary@osreps.com

Brian McIlvaine
215-870-2421 Cell
brian@osreps.com

John E. Boyle
215-327-8340 Cell
johnebo@osreps.com

5 High Sabatino Associates

Brian Martin, Bob Enzor,
Stacey Metzger
10545 Guilford Road, #101
Jessup MD 20794
301-470-7051
800-367-4742 Toll Free
301-470-2809 Fax

David High
301-674-1376 Cell
dhigh@highsabatino.com

Joe Sabatino
410-591-1904 Cell
jbsabatino@highsabatino.com

Bob Enzor
410-829-8729 Cell
benzor@highsabatino.com

Mike Colligon
804-814-1267 Cell
mcolligon@highsabatino.com

6 Southern Food Reps, LLC

101 Lake Front Drive
Columbia, SC 29212
Office: (803) 781-9196
Fax: (803) 781-0529

Tom Johnson: (803) 924-0581
tom.johnson@southernreps.com
Location: Columbia, SC

Scott Murphy
Mobile: (919) 522-7346
scott.murphy@southernreps.com
Location: Raleigh, NC

Brian Jurasek
Mobile: (704) 775-6955
brian.jurasek@southernreps.com
Location: Charlotte, NC

Chris Brandenburg
Mobile: (336) 202-4897
chris@southernreps.com
Location: Greensboro NC

Jason Malugen
Mobile: (843) 246-8682
jason.malugen@southernreps.com
Location: Raleigh, NC

Alysa Frederick - NC Quote Assistance
Office: (919) 732-8757
Email: alysa.frederick@southernreps.com

Gina Johnson - SC Quote Assistance
Office: (803) 781-9196
Email: gina.johnson@southernreps.com

7 Pace Reps

430 Senoia Road
Fairburn, GA 30213
770-969-0488
770-969-7277 Fax
paceassoc@mindspring.com

Chuck Pace
Senior Partner
678-296-1222 Cell
chuck@pacereps.com

Matt Bryant
Partner, Director Of Chain Accts
678-520-2877 Cell
matt@pacereps.com

David Pearson
Partner, Director of Sales
678-296-8104 Cell
david@pacereps.com

Territory Managers

Chris Pace
404-788-2387 Cell
chris@pacereps.com

Ronnie Chastain
706-882-5561 Phone
706-302-8777 Cell
ronnie@pacereps.com

Ben Chastain
336-577-4107 Cell
ben@pacereps.com

Wendy Del Castillo
773-704-4550 Cell
wendy@pacereps.com

Dan Metka
678-463-0087 Cell
ronnie@pacereps.com

8 Eaton Marketing

5325 115th Avenue North
Clearwater, FL 33760
727-531-0899 Phone

Kevin Eaton: 727-776-5091 Cell
kevin@eaton-marketing.com

Bob Saraceno: 727-244-5623 Cell
bobs@eaton-marketing.com

Kevin Dillon: 727-667-5556 Cell
kevind@eaton-marketing.com

Central Florida office

Randy Souza: 407-970-0042 Cell

North Florida office

Lauren Joel: 904-629-8667 Cell
Robert Scheibly: 850-273-9455 Cell

South Florida office

5345 NW 35th Avenue
Ft. Lauderdale, FL 33309
727-531-0899 Phone
www.Eaton-Marketing.com

Alberto Soddu: 786-300-8309 Cell
alberto@eaton-marketing.com

George Van Riper: 305-646-8825 Cell
george@eaton-marketing.com

Kyle Barber
kyle@eaton-marketing.com

9 DRC Marketing Group Inc.

P.O. Box 1267
Hebron, OH 43025
877-372-5866 Toll Free
614-861-2700
614-367-1450 Fax

Doug Steller
614-975-7649 Cell
doug@drcmktg.com

Paul Gray
440-503-5392 Cell
Paul@drcmktg.com

Matt Burns
614-571-4384 Cell
matt@drcmktg.com

Kim Hesseman
216-256-7344 Cell
kim@drcmktg.com

Joe Von Tobel
317-693-0660
joe@drcmktg.com

10 Phoenix Marketing

8162 Zionsville Road
Indianapolis, IN 46268
317-986-4167

Dave Smith: 317-281-7890 Cell
daves@phoenix-reps.com

Steve Hodges: 317-439-8089 Cell
steve@phoenix-reps.com

Jeff White: 317-258-4460 Cell
jeff@phoenix-reps.com

Millie Doty: 317-919-1732 Cell
millie@phoenix-reps.com

Melinda Scheuneman:
574-370-4287 Cell
melinda@phoenix-reps.com

David Smith: 317-694-7751 Cell
davidsmith@phoenix-reps.com

Sammi Goff: 317-809-3398
sammi@phoenix-reps.com

Roger Scaggs :317-442-3037 Cell
roger@phoenix-reps.com

Paul Johnson: 651-587-3979 Cell
paul@phoenix-reps.com

Andrea Gustafson: 612-457-9254 Cell
andrea@phoenix-reps.com

Mike Herskowitz: 858-354-8057 Cell
mike@phoenix-reps.com

11 Jay Mark Group. LTD.

175 Lively Boulevard
Elk Grove Village, IL 60007
847-545-1918
847-545-1932 fax

Jim Heffernan
708-220-1060 Cell
jheffernan@jaymark.net

Joe Pacentine
708-220-1061 Cell
jpacentine@jaymark.net

Steve Pacentine
847-804-9148 Cell
spacentine@jaymark.net

Dave Heffernan
847-471-0840 Cell
dheffernan@jaymark.net

Mikki Parker
mparker@jaymark.net

Janet Burgmeier
jburgmeier@jaymark.net

Ron Rippley - Chef
702-526-7543
rippley@jaymark.net

12 Specialized

W226 N887 Eastmound Dr.
Suite D
Waukesha, WI 53186
800-337-2882
262-798-1536 fax

Walter Kirchhoff - President
262-424-1040 Cell
walter@specializedwi.com

Kevin Jorgensen - Vice President
262-424-8835 Cell
kevin@specializedwi.com

Brian Bender - Sales
262-424-9980 Cell
brian@specializedwi.com

Jason Wedl - Sales
jason@specializedwi.com

13 Phoenix North

8162 Zionsville Road
Indianapolis, IN 46268
317-986-4167

Dave Smith: 317-281-7890 Cell
daves@phoenix-reps.com

Steve Hodges: 317-439-8089 Cell
steve@phoenix-reps.com

Jeff White: 317-258-4460 Cell
jeff@phoenix-reps.com

Millie Doty: 317-919-1732 Cell
millie@phoenix-reps.com

Melinda Scheuneman:
574-370-4287 Cell
melinda@phoenix-reps.com

David Smith: 317-694-7751 Cell
davidsmith@phoenix-reps.com

Sammi Goff: 317-809-3398
sammi@phoenix-reps.com

Roger Scaggs :317-442-3037 Cell
roger@phoenix-reps.com

Paul Johnson: 651-587-3979 Cell
paul@phoenix-reps.com

Andrea Gustafson: 612-457-9254 Cell
andrea@phoenix-reps.com

Mike Herskowitz: 858-354-8057 Cell
mike@phoenix-reps.com

14 Heartland Reps

1053 Couchman Drive
Kearney, MO 64060

Rocky Brock
816-885-0801 - Mobile
888-486-1253 - Office
888-486-1253 - Fax
rocky@heartlandreps.com

Aaron Cox - St. Louis
314-324-2496
aaron@heartlandreps.com

Michele Cohen - St. Louis
michele@heartlandreps.com

Dennis Easterla - Kansas City
816-885-0801
dennis@heartlandreps.com

Tyson Iles - Iowa
515-418-8153
tyson@heartlandreps.com

Melissa Meade
314-249-8493
melissa@heartlandreps.com

15 PMR

Home Office

1305 Lakes Parkway, Ste. 106
Lawrenceville, GA 30043
Toll Free: 1-(800) 836-2716
T: (770) 441-3100
F: (770) 449-6834

<https://www.pmrreps.com>

Matt Henson - Mississippi
601-278-2757
henson@pmreps.com

Jason Jones - Arkansas
501-786-5052
jones@pmreps.com

Patrick Caufield - West Tennessee
404-989-1303
patrick@pmreps.com

Eric Davis - Louisiana
504-345-0023
eric@pmreps.com

Sarah Whitehead
orders@pmreps.com

16 Ettinger-Rosini & Associates

Dallas Office

11060 Grader Street
Dallas, TX 75238-2403
214-343-2548
214-343-2727 Fax
www.ettros.com

Matt Burden
469-556-1954
matt@ettros.com

Darrin Chaisson
214-476-9935
darrin@ettros.com

Greg Rosini
214-735-1113
greg@ettros.com

John Dunne
214-763-0031
john@ettros.com

Chuck McGuire
214-796-3421
chuck@ettros.com

Pam Williams - Inside Support
pam@ettros.com

Houston Office

5373 W. Sam Houston Pkwy N.
Suite 250
Houston, TX 77041
214-343-2548

David McDonald
281-844-5814
jdavid@ettros.com

Rene Miller - Inside Support
rene@ettros.com

San Antonio/Austin Office

4830 N Loop 1604 W
Suite 128
San Antonio, TX 78249
214-343-2548
ettrossa@gvfc.com

Doug Rosini
214-343-2548
doug@ettros.com

Tomme Johnson
210-831-0363
tomme@ettros.com

Sharon Meister
Inside Support
sharon@ettros.com

Robert Morgan - West Texas
936-438-6024
robert@ettros.com

Harry Teel
(405) 627-4130
harry@ettros.com

Julie Cunningham - Oklahoma
Inside Support
julie@ettros.com

17 Elevation Reps of the Rockies

Colorado Main Office

4925 E. 38th Ave.
Denver, CO 80207
P: 303-750-3727
F: 303-750-0052

Rich O'Brien, President
rich@elevationfs.com
303-638-2777

Tyler Clement, Vice President
tyler@elevationfs.com
720-980-9246

Katherine Young
Director of Operations
katheriney@elevationfs.com
480-271-4206

Averi Greene
Team Success Coordinator
averi@elevationfs.com
303-750-3727 Ext 3

Calina Hilyard
Healthcare/Sales
calina@elevationfs.com
614-668-7208

Howard Lewis
Culinary/Sales
howard@elevationfs.com
505-681-8117

Janette Lewis
Estimating/Programs Manager
janette@elevationfs.com
303-750-3727 Ext 2

Joshua Jacobson
Inside Sales Manager
joshua@elevationfs.com
303-750-3727 Ext 1

Chastin Travis
Hospitality/Sales
chastin@elevationfs.com
720-708-0516

Arizona Office

7702 E. Gray Road #102
Scottsdale, AZ 85260

Thayer McCall
Director of Sales
Thayer@elevationfs.com
602-738-8554

Josh Angrick, Territory Sales
josh@elevationfs.com
775-232-9196

Nick Sortore, Chef & Sales
chefnick@elevationfs.com
303-828-8912

Gail Laute, Office Manager
gail@elevationfs.com
602-795-7304

New Mexico & EL Paso

Howard Lewis, Culinary/Sales
howard@elevationfs.com
505-681-8117

Nick Sortore, Corporate Chef/Sales
chefnick@elevationfs.com
303-828-8912

Utah Office

449 East 900 South,
Salt Lake City, Utah 84111
T: (509) 456-7811
F: (509) 456-7916

Jeff Crossley, Vice President
jeffc@elevationfs.com
801-652-9088

Paul Kuhn, Territory Sales/
Chef
paul@elevationfs.com
385-270-2194

Stephanie Salisbury
Office Manager
steph@elevationfs.com
801-328-0712

18 Schulz Associates

711 Kirkland Avenue
Kirkland, WA 98033
425-828-4557
425-828-6762 Fax

Jeff Schulz
Jeff@SchulzAssoc.com

Kay Swanson
Kay@SchulzAssoc.com

Whitney Rosenquist
Whitney@SchulzAssoc.com

Eastern WA, Northern ID, MT Office

2618 South Inland Empire Way
Spokane, WA 99224
509-456-7811
509-456-7916 Fax

Gary Finch
Gary@SchulzAssoc.com

Southern Idaho Office

765 E. Lake Briar Lane
Eagle, ID 83616
714-448-5531

Jeff Helfman
jhelfman@SchulzAssoc.com

Oregon Office

401 NW 70th Street
Vancouver, WA 98665
503-459-8495

Scott Graham
Scott@SchulzAssoc.com

Hawaii Office

808-781-9363

Davin Aki
davin@SchulzAssoc.com

19 Eagle Frizzell & Associates

555 Peters Ave.
Suite 250
Pleasanton, CA 94566
925-249-1450
925-249-1463 Fax

Brian Eagle
brian@eaglefrizzell.com

Donn Frizzell
donn@eaglefrizzell.com

Mary Frizzell
office@eaglefrizzell.com

20 Fredco Reps

9661 Irvine Center Dr
Irvine, CA 92618-4652
949-788-7788
949-788-9222 Fax
office@fredcoreps.com

Ron Rubinstein
949-291-6147 Cell
ron.r@fredcoreps.com

Cody Rodriguez
714-319-7333 Cell
cody.r@fredcoreps.com

Renee Nourse
949-291-6148 Cell
renee.n@fredcoreps.com

Dan Chlebowski
949-554-5354 Cell
dan.c@fredcorep.com

Robyn Rubinstein
949-788-7788 ext200
robyn.r@fredcoreps.com

Sylvia Radliff
949-788-7788 ext202
sylvia.r@fredcoreps.com

CJ Jones
949-788-7788 ext203
CJ@fredcoreps.com

Brandi Rubinstein
949-788-7788 ext204
brandi.r@fredcoreps.com

Jeff Moore
702-769-0677
jeff.M@fredcoreps.com

Scott Jordan
562-896-3938
scott.J@fredcoreps.com

www.fredcoreps.com

Southbend/CANADA

Middleby Worldwide Canada

Karl Doyon - President
418-563-1105 Cell
kdoyon@middleby.com

Alberta W.D Colledge Co

Cameron Andress
134 Bainbridge Cres NW.
Edmonton, Alberta
T5T-6B4
Cell/Office: 780-886-8928
cam@wdcolledge.com

British Columbia W.D. Colledge Co

Tim Moffatt: 604-999-8579 Cell
tmoffatt@wdcolledge.com
Gabriel Santos:604-787-0335 Cell
gsantos@wdcolledge.com

Manitoba/Saskatchewan/ Ontario Lakehead W. D. Colledge Co

Scott Westman
23 Bissett Crescent
Winnipeg, R2Y 1B7
204-896-0803
204-333-5304 Cell
scottsw@mts.net

Atlantic Provinces W.D. Colledge Co

Michael Collier
1422 Purcells Cove Road
Halifax, Nova Scotia B3P 1B5
902-456-5175 Cell
michael.collier1@bellaliant.net

Ontario - Head Office W. D. Colledge Co

3220 Orlando Drive, Unit 3
Mississauga, Ontario
905-677-4428
877-677-4428 Toll Free
905-677-5357 Fax
Duane Gunn 416-801-3224 Cell
dgunn@wdcolledge.com
Chris Jeens 416-346-2602 Cell
cjeens@wdcolledge.com
Bob Morrison 416-706-6344 Cell
bobm@wdcolledge.com

Neville Jeens 416-420-0002 Cell
nev@wdcolledge.com

Jim Harlow 416-346-3104 Cell
jharlow@wdcolledge.com

Gerry Hare
ghare@wdcolledge.com

Frank Chiarantano
416-573-1454 Cell
frankc@wdcolledge.com

Dave Wilson 416-629-8731 Cell
dwilson@wdcolledge.com

Stephen Tyler 519-212-6504 Cell
steve@wdcolledge.com

Kathy Brearley
kbrearley@wdcolledge.com

Mark Fischer 416-573-1365 Cell
mfischer@wdcolledge.com

Nancy Flagel
nflagel@wdcolledge.com

Northern Ontario W. D. Colledge Co

Clark Irvine
705-444-1154 Office
705-444-4861 Cell
lc.irvine@sympatico.ca
24 Newport Blvd.
Collingwood, Ontario, L9Y 4Y9

South & Western Ontario W. D. Colledge Co

Matt Roth 519-998-7880 Cell
mroth@wdcolledge.com
4 Green Warbler Cres,
Elmira, Ontario, N3B-1A4

Quebec/Ottawa Valley W. D. Colledge Co

8586A Lemieux Street
LaSalle, Quebec H8N 2B6
514-365-3753

Mike Licursi 514-592-2499 Cell
mikeL@bellnet.ca

Gino Licursi 514-894-3828 Cell
ginolicursi@videotron.ca

Claudio Ottoni
86 Laval Avenue
Laval, Quebec H7N 3v4
514-953-0984 Cell
wdc.claudio@sympatico.ca

Mikael Ottoni
1164 Avenue Haendel
Laval, Quebec H7W 3A2
514-290-0533 Cell
wdc.mikael@bell.net

INTERNATIONAL

Middleby Worldwide

1400 Toastmaster Drive
Elgin, IL 60120
Phone: 1-847-741-3300
FAX: 1-847-741-0015

MWW President

Douglas Dunn
ddunn@middleby.com
Tel: +1 847 429 7547
Cell: +1 630 945 0128
Fax: +1 847 429 7547
Skype: douglasdunn-
middleby

Mexico/Latin America

Middleby Worldwide SA de CV
Autopista México-Querétaro Km
26.5 S/N
Colonia Lomas Boulevares,
Tlalneantla de Baz
Estado de México C.P. 54020
Phone: 011 52 55 3067 0200
Fax: 011 52 55 5300 7750
Email: salesmexico@middleby.
com

Brazil

Rua Antonio das Chagas, 439,
Chacara Santo Antonio
Cep:04714-000
Sao Paulo, SP, Brazil.
Phone: +55 (11) 3321-5871
FAX: +55 (11) 3321 5860

Spain, Portugal and Andorra - Local Distribution

Alvaro de la Torre - General
Manager Middleby Espana
S.L.U.
adelatorre@middleby.com
Tel: +34 94 454 2815
Cell: +34 629 405 554
Fax: +34 94 454 0257
Skype: alvaro_de_la_torre

Spain, Portugal, Andorra

Ana Alana
alana@middleby.com
Tell: +34 94 454 2815
Cell +34 639 662 542
Fax: +34 94 454 0257
Skype: ana_alana

Central Spain

Jose Francisco Garcia
jfgarcia@middleby.com
Cell: +34 607 862 757
Skype: jose.francisco.garcia.
parra

France, Monaco, Italy, Cyprus, Israel, Morocco, Algeria, Tunisia, Libya, Egypt, Sudan, Ethiopia, Kenya, Seychelles, Mauritius, Angola, South Africa

Sebas Fernandez
sfernandez@middleby.com
Tel: +34 94 454 2815
Cell: +34 696 416 152
Fax: +34 94 454 0257
Skype: sebasfer

Romania, Moldova, Bulgaria, Macedonia, Albania, Kosovo, Montenegro, Serbia, Bosnia & Herzegovina, Croatia, Slovenia, Malta, Turkey, Tanzania, Zanzibar, Senegal, Côte d'Ivoire, Cameroon, Liberia, Ghana, Nigeria and Central Africa

Dragos Timofte
dtimofte@middleby.com
Cell: +40 720 333 945
Skype: dragos.middleby

MWW Switzerland - Austria, Belgium, Netherlands, Luxembourg, Switzerland, Liechtenstein and Greece

Henk Groot Roessink
hgrootroessink@middleby.com
Tel: +31 475328039
Cell: +31 616296176
Fax: +31 842252627
Skype: henk.grootroessink

Germany, Denmark, Finland, Norway, Sweden, Iceland, Latvia and Estonia

Arjan Koole
akoole@middleby.com
Tel: +49 719 173 3085
Cell: +49 170 77 47307
Fax: +49 719 173 3085
Skype: arjan_koole

Europe, Africa, Russia & CIS Poland, Hungary, Czech Rep., Slovakia, Lithuania, Belarus, Russia, and former USSR

Tarek Sarkis
Elena Lukashenka
tsarkis@middleby.com
Tel: +375 17 303 2796
Cell: +375 29 333 3392
Fax: +375 17 303 2796
Skype: tarek_elena

Saudi Arabia, United Arab Emirates, Qatar, Kuwait, Bahrain, Oman, Lebanon, Jordan & Pakistan

Tel: +971 4 333 3467

Southeast Asia - Hong Kong, Singapore, Malaysia, Indonesia, Vietnam, Thailand, Cambodia, Brunei, Laos, Myanmar and Guam

Low Wai Pun
lowwp@middleby.com
Cell: +60 16 2094206
Skype: waipun.low

Singapore

Laurence Voon
lvoon@middleby.com
Cell: +65 9663 3098
Skype: laurencevoon

Hong Kong, Macau, Taiwan, Japan, South Korea

Mickey Lee
mlee@middleby.com
Cell: +886 934 013 593
Skype: live:betsy203

Australia, New Zealand and Pacific Islands - Local Distribution

Paul Gummerson
General Manager
pgummerson@middleby.
com
Cell: +61 418 750 146
Tel: +61 7 3397 0277
Skype: pgummerson_mm

Queensland

Bruno Gentile
Business Development &
Corporate Chef
bgentile@middleby.com
Cell: +61 448 014 206
Tel: +61 7 3397 0277
Skype: bgentile_mm

NSW, WA and New Zealand

Aaron Crook
Procurement and
Logistics Coordinator
acrook@middleby.com
Tel: +61 7 3397 0277
Fax: +61 7 3397 0030

North India and Bangladesh

Abhishek Azab
aazad@middleby.com
Cell: +91 981 044 0174
Skype: abhisek_azad